



## MEDIA RELEASE

# SKYPARK FBO MALAYSIA AND VISTAJET TO BOOST MALAYSIA'S AVIATION INDUSTRY

The opening of Skypark Fixed Base Operation (FBO) Malaysia and the introduction of VistaJet's charter services at the Sultan Abdul Aziz Airport (Subang Airport) in Subang, Selangor, on 7 August 2008, marked a new era in Malaysian aviation history.

In a bold move to develop the aviation industry in Malaysia into a significant business aviation player on the world stage, Switzerland's ExecuJet Aviation Group Holdings and Australia's Hawker Pacific have been appointed to operate the world class FBO at the Subang airport.

ExecuJet Aviation Group is a leading global aviation organisation currently expanding throughout the region – Malaysia, Moscow, Mumbai and Beijing. Hawker Pacific, meanwhile, is a market leader in integrated civil and military aerospace sales and product support with 16 offices throughout South East Asia, Australia, the Pacific and the Middle East. The two companies recently signed a joint venture initiative during the EBACE Show in Geneva to include Skypark Malaysia as one of its respective chain of worldwide FBOs.

The joint venture, called Skypark FBO Sdn Bhd will offer full handling facilities plus VIP lounge and fuel provision. Future plans call for each joint venture partner to independently operate Maintenance Repair and Overhaul (MRO) hangars specializing in their respective products and services with aircraft parking hangars as part of the broader vision for Skypark Subang.

"Malaysia is strategically located along the corridor which links the Far East and Australia to Europe and the United States providing a convenient stopover for refueling and other purposes," said Datuk Ravindran Menon, Executive Director of Subang Skypark Sdn Bhd.

“We are excited to be part of the growing improvement within the region which brings together two experienced partners to share skills and resources. Our commitment complements Malaysia’s own vision and aspirations for the fast growing aviation industry,” said Gerrit Basson, Group Managing Director of ExecuJet Aviation Group.

Alan Smith, Chief Executive Officer of the Hawker Pacific Group added “Since its inception in 1978, our company has enjoyed a substantial presence in the Asian region providing a broad range of services to business and general aviation. The FBO joint venture operation is an exciting opportunity for us to grow the Malaysian aviation market and to position Kuala Lumpur as a major hub in Asia.”

Sultan Abdul Aziz Shah Airport, Subang, is to receive a US\$91 million injection of funds to transform its Terminal 3 into a corporate aviation hub, a redevelopment project being undertaken by Subang Skypark Sdn Bhd, a concepteur, developer, manager and operator of general and corporate aviation hubs for the region. Scheduled for completion by 2010, phase two of the project involves the construction of dedicated MRO and aircraft parking hangars.

The Skypark FBO Malaysia provides aircraft operators, their passengers and aircrew with a diverse range of professional FBO services for business and private flights, including tailored solutions for VIP, diplomatic and large aircraft operations.

Furthermore, Skypark FBO Malaysia will build the service offering to provide over-flight and landing clearances, organize in-flight catering and provide a complete menu of ground handling and concierge services including aircraft marshalling, parking, fuel, aircraft valet, hangarage, security, customs and immigration, passenger and baggage handling, limousine transfers and hotel accommodation.

Meanwhile, VistaJet SA, which is involved in executive jet services, plans to use Subang Skypark for its regional hub as it expands its Asian network and taps into the increasing number of rich clients.

VistaJet, a privately-owned company headquartered in Switzerland will base two corporate jets comprising a Bombardier Challenger 605 and a Challenger 850 worth more than US\$60 million in Subang.

With VistaJet, Malaysia and Asia’s high flyers will now be able to travel to any destination around the world in absolute confidence, convenience, comfort and privacy.

Deputy Prime Minister of Malaysia, Datuk Seri Najib Tun Razak together with Minister of Transport, Malaysia, Datuk Ong Tee Keat witnessed the signing ceremony between Subang Skypark Sdn Bhd and VistaJet in Subang.

Datuk Najib also officiated the opening of the Subang Skypark and witnessed the signing ceremony between Subang Skypark Sdn Bhd and SkyPark FBO Malaysia.

## **BACKGROUNDER**

### **Subang Skypark Sdn Bhd**

Subang Skypark Sdn Bhd is the concepteur, developer, manager and operator of general and corporate aviation hubs for the region. The proponents of the company have extensive experience in the rail and aviation infrastructure business. Subang Skypark has been awarded a 59-year lease by the Malaysian Government to develop Skypark Subang.

[www.subangskypark.com](http://www.subangskypark.com)

### **ExecuJet Aviation Group**

ExecuJet Aviation Group is a leading global aviation organization offering a diverse range of services including pre-owned and new aircraft sales, aircraft management, aircraft charter, aircraft maintenance, aircraft completions management and fixed base operations. Headquartered in Zurich, Switzerland, ExecuJet Aviation Group has operations in four regions Europe, Middle East, Africa and Australasia, embracing a workforce of 750. ExecuJet manages over 120 business jets worldwide under the most stringent safety standards. Its commercial fleet is operated under the regulatory umbrella of eight regional civil aviation issued air operating certificates (AOCs). ExecuJet is a sales representative and dealer across four Continents for Bombardier Business Aircraft's family of Learjet, Challenger and Global Express business jets, as well as an exclusive agent outside the Americas of the 8 to 12-passenger Aerion Supersonic Business Jet. [www.execujet.net](http://www.execujet.net)

### **Hawker Pacific**

Hawker Pacific is a market leader in integrated civil and military aerospace sales and product support in South East Asia, Australia, the Pacific and the Middle East. With

over 500 employees, it is one of the largest independent companies of its type in the region. Hawker Pacific represents some of the world's leading aircraft manufacturers, including Hawker Beechcraft Corporation and Bell Helicopter and is highly focused on product support to major OEMs throughout the region including Hawker Beechcraft, Dassault Falcon Jet, Embraer and Bell Helicopter as well as regional and special mission aircraft. With a growing network of FBOs in Australasia, Hawker Pacific is one of the leading service providers to the VIP and corporate aircraft market in the Region.

[www.hawkerpacific.com.au](http://www.hawkerpacific.com.au)

### **VistaJet**

VistaJet is a privately-owned company headquartered in Switzerland, VistaJet is Europe's fastest growing business jet company offering revolutionary business aviation solutions through its one of a kind Flight Solutions Program. The VistaJet fleet will soon comprise of more than 65 medium to ultra-long range, state of the art jets with an average age of less than two years. VistaJet operates a diversified fleet meeting the full range of customer needs. The current fleet includes Learjet 40 XR\* and Learjet 60 XR\* aircraft, Challenger 300\*, Challenger 604\*, Challenger 605\* and Challenger 850\* jets, and the Global Express XRS\* jet. Three Airbus Corporate Jets (ACJ) will be delivered in 2010.

[www.vistajet.com](http://www.vistajet.com)

For further information, please contact:

Juni Ewe- Media Representative

SkyPark FBO Malaysia

Tel: +603-79571333

[impactc\\_juni@yahoo.com](mailto:impactc_juni@yahoo.com)

Roshidah Rozelay

Subang SkyPark

Tel: +60362761717

[shida@subangskypark.com](mailto:shida@subangskypark.com)

Juliane von Heimendahl  
ExecuJet Aviation Group  
Tel: +41 44 876 56 89  
Mob: +41 76 356 8251  
[juliane.von.heimendahl@execujet.eu](mailto:juliane.von.heimendahl@execujet.eu)

Douglas Hendry  
Hawker Pacific  
Tel: +61 2 9693 2591  
Mob: +61 404 897 776  
[douglas.hendry@hawkerpacific.com.au](mailto:douglas.hendry@hawkerpacific.com.au)

Ghazalie Abdullah  
Ghazalie Rafeah Ali & Associated Sdn Bhd  
Mob: +6012 2121 090  
[ghazalie@gra-pr.com](mailto:ghazalie@gra-pr.com)

---

Issued by: Advertising and Publicity Division, Tourism Malaysia

Date: 14 August 2008

Media contact : Siti Rahmah Lehan, Editorial Desk Tel: +603 2615 8447

e-mail: [sitirahmah@tourism.gov.my](mailto:sitirahmah@tourism.gov.my) Website: [www.tourism.gov.my](http://www.tourism.gov.my)

---